SHUBHAM KUMAR MISHRA | shubham.kr.mishra72@gmail.com, 8574230497, LinkedIn,

ABOUT

- Experienced development professional with 6 years of working experience with UNDP, the Government of Uttar Pradesh, and grassroots organizations.
- Proven track record of efficiently managing large teams, planning thoughtful interventions and implementing projects for the marginalized communities. Skilled in facilitating high-stake meetings, government liaisoning, and data driven decision making. Known for creative problem-solving ability and setting a positive working culture.

EDUCATION

Indian Institute of Management, LucknowOct' 2023Certificate in Public Policy and Management (2 years)Jun' 2017Motilal Nehru National Institute of Technology, PrayagrajJun' 2017

Master of Social Work – Human Resource

University of Allahabad, Prayagraj Jun' 2015

Bachelors in Globalization and Development Studies

PROFESSIONAL EXPERIENCE

6+ Years

District Program Manager, ConveGenius Edu. Solutions Pvt. Ltd.

January 2024 - Present

Fatehpur, UP

- Managed a team of 22 people and implemented Personalized Learning Solution in 70 composite schools in Fatehpur aimed at
 enhancing the learning outcome of 17,200 students.
- Liaisoning with DM, CDO, and BSA for better monitoring of the PAL Labs and effective PAL usage in schools.
- Generated **6.5 Lakh hours** of PAL based learning of students by mobilizing the 70 schools.
- Conducted 6 monthly review meetings at the district level and 65 block level, chaired by CDO/BSA and BEOs respectively.
- Conducted 10 capacity building sessions for the team in 2024 to improve data driven decision-making, and communication skills.
- Conducted 25+ teachers capacity building sessions to enable schools to utilize PAL Labs effectively for students' learnings.
- Track the schools' performance on monthly basis and take corrective measures as per the requirement.
- Analyze the usage trends and align the field management staff to work collaboratively with the schools to run effective PAL Labs.
- Strategize with the team to meet the weekly Active usage targets and learning targets.

Mahatma Gandhi National Fellow,

October 2021 - October 2023

Ministry of Skill Development and Entrepreneurship | IIM-Lucknow

Baghpat, UP

- Facilitated 15 District Skill Committee (DSC) meetings with 14 district departments chaired by the DM Baghpat.
- Developed District Skill Development Plan (DSDP) for the Baghpat District, and submitted to the MSDE after the approval of DM.
- Assisted ALC Baghpat, in the field visits following the bonded labour cases at the brick kiln sited in Baghpat.
- Upskilled 200 construction workers in safe work-place practices under NIPUN initiative by MoHUA.
- Helped Labour department in campaigning for the admissions in Atal Residential Schools.
- Facilitated the **MOU** with CSR partners like **ShramIN** and **Infispark Pvt. Ltd** to offer life skill training and placement support to 1300 students from government ITI and Private training centres.
- Recommended Skill Hub centres to the MSDE after verifying them on the ground as per the standards provided by the Ministry.
- Conducted capacity building sessions for the staff of 23 departments by linking them with the skill development training centres.
- Strategized and implemented Udyam Registration campaign to register of 3000 MSMEs on Udyam portal within 40 days.
- Accomplished placement of 700 students by coordinating with the Industries in the Job fair.
- Conducted skill demand assessment study for the MSME industries in Baghpat district and submitted the findings to the MSDE.

- Monitored and supervised the work of 6 partner organizations promoting employment through Agro-forestry activities in 55 tribal wadis, under the PLD (People-Led-Development) project funded by CSA.
- Designed the curriculum and conducted Digital literacy classes for the group of 35 tribal children.
- Mentored 150 Tribal women SHGs during monthly meetings and field visits to undertake various entrepreneurial activities.
- Conducted monthly review meetings with the partner organizations and create comprehensive reports of the project's progress.
- Supervised project reporting and documentation of the work done by the 6 project partners in Raigad, Maharashtra.
- Developed Key Performance Indicators and monitoring mechanism to help strengthening the staff management process at the partner organizations.

Assistant Project Coordinator, **Waste Warriors Society**

March 2019 - April 2020

June 2020 - October 2021

Dehradun

- Liaisoning with the Nagar Nigam, Dehradun for the effective implementation of the Circular economy initiative by Hindustan Coca Cola Beverages Pvt. Ltd. (CSR) supported by UNDP.
- Liaisoning with the Municipal Commissioner for the recognition of 500 waste pickers located in different pockets of Dehradun.
- Designed and implemented Waste Warriors Experiential Learning Program to train a batch of 20 people in waste management.
- Onboarded 30 waste pickers as regular salaried employees at the MRF (material recovery facility) under the UNDP project.
- Encouraged and implemented household waste segregation in 450 households and provided dry waste solution to these houses.
- Organized and handheld the 10 waste pickers' SHGs in Dehradun and established a procurement channel for renewable waste.
- Planned and executed regular clothes distribution drives and medical camps in the waste pickers' colony benefiting 600 waste pickers.

CERTIFICATIONS

- Google Project Management Professional Certification
- Google Data Analytics Professional Certification
- Human Centered Design Thinking: Acumen+
- MEAL DPro
- India Fellow Social Leadership Program

Skills

SPSS SQL Python Business Analysis and Visualization

Excel for Data analysis MS Office Trend analysis and Projection Design Thinking R Programming Canva C++ Power BI

Languages

Hindi (Native) English(Professional) Punjabi and Marathi (Elementary)